

Business Development Officer, Employee Banking

Job Description

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Requisition Number: 51908

Job Location: Dhaka, BGD

Global Grade: Band 10

Work Type: Office Working

Employment Type: Permanent

Posting Start Date: 05/04/2026

Posting End Date: 19/04/2026

Job Description:

Job Summary

Business and Financial

- To achieve set targets in terms of number of accounts & sales volume for Employee Banking.
- To increase the customer base.
- To capitalize on cross-sell opportunities.
- To help and organize sales and service campaign
- To communicate with clients and potential clients for sales opportunities
- To ensure cost minimization/ control environment.

Sales

- To sell respective products & achieve set targets.

People & Talent

- Help create an environment where Employee Banking team operates as a team demonstrating the Values of the Bank.
- Have open channels of communications and maintain high levels of motivation.

Governance, Management of Regulatory and Compliance Framework

- Ensure consistency of communication with staff on compliance requirements and non-negotiable standards.
- Ensure that applicable processes and controls were complied with clear responsibility and accountability for the prevention of money laundering, miss-selling, miss-representation, fraud & customer complaints in line with Group policy and standards.
- Maintain good relationship with local Legal and Compliance in order to address any regulatory/compliance related issue.

Operational Quality

- Ensure error free AOF/Application

Health & Safety

- Ensure escalation of H&S related issues in a timely manner.

Qualification

- Minimum bachelor's degree

Role Specific Competencies

- Strong selling and inter-personal skills required convincing customers and selling bank products.
- Creativity in terms of meeting customer demands with existing products.
- Initiative and drive to achieve set targets and service standards.
- Organisation skills (Campaigns, Promotions, Mail shots, seminars etc.)
- Adherence level of Bank's policies and procedures

About Standard Chartered

We're an international bank, nimble enough to act, big enough for impact. For more than 170 years, we've worked to make a positive difference for our clients, communities, and each other. We question the status quo, love a challenge and enjoy finding new opportunities to grow and do better than before. If you're looking for a career with purpose and you want to work for a bank making a difference, we want to hear from you. You can count on us to celebrate your unique talents and we can't wait to see the talents you can bring us.

Our purpose, to drive commerce and prosperity through our unique diversity, together with our brand promise, to be here for good are achieved by how we each live our valued behaviours. When you work with us, you'll see how we value difference and advocate inclusion.

Together we:

- **Do the right thing** and are assertive, challenge one another, and live with integrity, while putting the client at the heart of what we do
- **Never settle**, continuously striving to improve and innovate, keeping things simple and learning from doing well, and not so well
- **Are better together**, we can be ourselves, be inclusive, see more good in others, and work collectively to build for the long term

What we offer

In line with our Fair Pay Charter, we offer a competitive salary and benefits to support your mental, physical, financial and social wellbeing.

- **Core bank funding for retirement savings, medical and life insurance**, with flexible and voluntary benefits available in some locations.

- **Time-off** including annual leave, parental/maternity (20 weeks), sabbatical (12 months maximum) and volunteering leave (3 days), along with minimum global standards for annual and public holiday, which is combined to 30 days minimum.
- **Flexible working** options based around home and office locations, with flexible working patterns.
- **Proactive wellbeing support** through Unmind, a market-leading digital wellbeing platform, development courses for resilience and other human skills, global Employee Assistance Programme, sick leave, mental health first-aiders and all sorts of self-help toolkits
- **A continuous learning culture** to support your growth, with opportunities to reskill and upskill and access to physical, virtual and digital learning.
- **Being part of an inclusive and values driven organisation**, one that embraces and celebrates our unique diversity, across our teams, business functions and geographies - everyone feels respected and can realise their full potential.