We're Hiring! — Business Executive

Company: Esteem Soft Limited

Position: Business Executive

Location: Dhaka (On-site)

Experience Required: 2–3 Years

Salary: 20,000 – 25,000 BDT (Monthly) + Attractive Performance Incentives

We are expanding our team with 5 dynamic Business Executives

Application Deadline: 20th December 2025

About Esteem Soft Limited

Esteem Soft Limited is a fast-growing technology-driven company delivering innovative digital solutions to clients across diverse industries. Our mission is to simplify business operations through smart, scalable, and high-impact software products.

Role Overview: Business Executive

We are seeking an energetic, results-driven Business Executive who is passionate about sales, marketing, and building strong client relationships.

You will play a key role in driving revenue, expanding our customer base, and promoting our digital products in the market.

This role is perfect for someone who thrives in a dynamic environment, enjoys challenges, and wants a rewarding career with strong growth potential.

Key Responsibilities

Identify, research, and generate new business opportunities.

Conduct market research and understand customer needs.

Engage with potential clients through calls, meetings, and presentations.

Drive end-to-end sales cycle — outreach, pitching, negotiation, and closing deals.

Build and maintain strong long-term client relationships.

Promote and market company products through digital and offline channels.

Prepare proposals, quotations, and sales reports.

Maintain CRM updates and sales documentation.

☆What We're Looking For

2-3 years of proven experience in Sales, Business Development, or Marketing.

Strong presentation, communication, and negotiation skills.

Must be enthusiastic about sales & marketing digital products.

Ability to build trustworthy relationships with clients.

Comfortable working in a fast-paced, goal-driven environment.

Tech-savvy mindset with the ability to understand product features.

Knowledge of software, IT services, or digital solutions is a plus.

Qualifications

Bachelor's degree in Business, Marketing, Management, or any related field.

MBA is a plus but not mandatory.

What We Offer

Competitive monthly salary: 20,000 - 25,000 BDT.

Attractive performance-based incentives.

Professional growth and leadership opportunities.

Supportive and collaborative work environment.

Opportunity to work with a fast-growing tech company.

How to Apply

Interested candidates are encouraged to send their CV to:

hr.esteemsoft@gmail.com

Send your updated resume with the subject line:

"Application for Business Executive - Esteem Soft Limited"

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