

Executive/Senior Executive (Merchant Acquisition Specialist) at SSLCOMMERZ!

Closing on: Jan 31, 2026

We are seeking a Merchant Acquisition Senior Executive/ Executive who will play a vital role in driving the growth and success of our organization. The successful candidate will actively contribute to acquiring new clients and achieving sales targets. This role includes direct client engagement, conducting market research, analyzing data, and providing valuable insights to optimize sales performance. It offers an excellent opportunity to make a meaningful impact on our sales initiatives while gaining hands-on experience in sales acquisition and business development.

Your Roles & Responsibilities

- Achieve assigned sales targets through effective sales management.
- Enrich the customer portfolio by acquiring new clients, primarily focusing on SMEs and online merchants.
- Be prepared for daily visits to merchants or physical meetings with clients.
- Identify potential SME and online merchants and generate leads.
- Communicate with prospective and existing customers in person to develop business relationships.
- Address customer questions, inquiries, and complaints effectively.
- Meet daily, weekly, monthly, and yearly sales targets consistently.
- Conduct market research on similar products or services to stay competitive.
- Maintain clear and professional communication with customers, internal teams, and vendors.
- Coordinate and collaborate with other teams for client acquisition, as needed.
- Plan and present reports on sales progress, goals, and quarterly initiatives.
- Maintain and update the CRM database regularly.
- Develop processes, systems, and databases to gain market insights.

Your KSAOs

- Open to applications from both males and females.
- Well-groomed, energetic, and capable of working under pressure.
- Proficient in managing marketing and sales activities effectively.
- Strong interpersonal skills in both English and Bangla.
- Hardworking with a positive attitude towards responsibilities.
- Proficient in computer applications, with mandatory expertise in Microsoft Office.
- Excellent verbal communication skills.
- Strong negotiation and problem-solving abilities.

- Willing and able to work in the field for extended periods.
- Exceptional convincing and persuasion skills.

Your Education and Experience

- Bachelor's/master's degree in business from a UGC-approved reputed university.
- At least 2 to 3 years of relevant experience is preferred.
- Candidates with a marketing background and a passion for sales are encouraged to apply.

Your Remuneration and Other Benefits

- Attractive salary as per industry best practice. Higher for the deserving ones.
- Yearly/half-yearly salary review based on performance.
- Weekly 2 holidays.
- 2 festival bonuses (Yearly).
- Attractive sales incentive.
- Weekly medical consultancy.
- Annual leave encashment.
- Medical coverage.
- Congenial & friendly working environment.

Job Type: Full Time

Job Location: Barishal, Bogura, Chattogram, Dhaka, Dinajpur, Jessore, Noakhali, Patuakhali

Link- <https://sslwireless.com/jobs/executive-senior-executive-merchant-acquisition-sslcommerz/>