

Pepperoni Ltd. (Secret Recipe) is Hiring!

Position: Executive / Sr. Executive – Corporate Sales

Location: Dhaka & Chittagong

Department: Sales

Vacancy: 02

Employment Type: Full-Time

Position Overview:

The Executive / Sr. Executive – Corporate Sales will be responsible for developing and managing relationships with corporate clients, driving revenue growth through food delivery, event sales, and promoting the brand across the B2B segment.

Key Responsibilities:

- *Identify and develop new business opportunities in the corporate sector.
- *Build and maintain strong relationships with existing and potential clients.
- *Promote restaurant group packages, and event offerings to corporate customers.
- *Prepare and deliver customized proposals, quotations, and presentations.
- *Achieve monthly and quarterly sales targets as set by management.
- *Collaborate with the operations and marketing teams to ensure service excellence.
- *Conduct regular client visits, follow-ups, and feedback collection.
- *Maintain accurate records of sales activities and client communications in CRM tools.

Requirements:

- *Bachelor's degree in Business Administration/ Marketing or related field.
- *Experience: 2–5 years of experience in corporate/B2B sales, preferably in the hospitality, food & beverage, or restaurant industry.

What we offer:

- *Salary: 22-30 K
- *Fully Subsidized Lunch
- *Breakfast
- *Sales Incentives
- *Health Insurance
- *2 Festival Bonus
- *Mobile Allowance

*TA

How to Apply:

Send your resume to assaduzzaman@pepperoni.com.bd with the subject line “Application for Executive/Sr. Executive – Corporate Sales”.