

We Are Hiring!

Relationship Officer - Liability

Vacancy: Not specific

Key Points

- Opportunity to work with one of Bangladesh's most respected financial institutions.
- Performance-driven culture with continuous learning and career advancement opportunities.
- Competitive compensation package along with attractive benefits.
- Strong compliance culture, ethical governance, and value-driven organizational environment.

Job Description / Responsibility

- Achieve and exceed assigned business targets for deposit mobilization, liability growth, and customer acquisition across designated markets.
- Build, manage, and expand a strong portfolio of liability customers by identifying prospects, conducting client visits, and ensuring long-term relationship retention.
- Deliver superior and responsive service to all customers, enhancing their overall banking experience and promoting brand loyalty.
- Handle customer queries and complaints with professionalism, ensuring timely resolution while converting feedback into actionable service improvement insights.
- Ensure strict compliance with all regulatory guidelines, internal policies, and AML/KYC standards to prevent money laundering, fraud, misrepresentation, and operational risks.
- Maintain full accountability for accurate preparation, verification, and timely submission of daily, weekly, and monthly business and operational reports.
- Collaborate closely with branches, product teams, and cross-functional departments to support business campaigns, promotional activities, and strategic initiatives.
- Uphold high ethical standards, promote teamwork, and contribute to creating a positive, performance-driven, and value-based work environment.
- Establish and maintain effective relationships with internal and external stakeholders to support sustainable growth and operational excellence.

Employment Status: FullTime

Educational Requirements

- Bachelor/Honors
- Skills Required: Business/ Product Development, Portfolio Management, Customer Relationship Management, Product knowledge, Interpersonal Skill, Teamwork, Data analysis, Communication and Negotiation Skill, Work Under Pressure, customer profiling

Experience Requirements: 3 to 5 year(s)

Additional Requirements

- Progressive experience in the Banking or NBFIs sector, specifically in Liability, Deposit Mobilization, Wealth Management, Priority Banking, or Relationship Management.
- In-depth understanding of liability products, retail deposit strategies, and competitive market dynamics
- Proven track record of achieving liability targets and managing customer portfolios is highly desirable.
- Master's/Postgraduate degree is preferred but not mandatory.
- Hands-on proficiency in MS Office (Excel, Word, PowerPoint).

Job Location: Anywhere in Bangladesh, Chattogram, Dhaka

Salary: Negotiable

Apply Procedure

Send your CV to career@lankabangla.com

Application Deadline : December 6, 2025